# Punj Lloyd Limited 

www.punjlloydgroup.com

## Statement of unaudited results for the quarter ended June 30, 2013

| PART - I |  |  |  |  | (All amounts are in Lacs of INR, unless otherwise stated) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CONSOLIDATED |  |  |  |  | STANDALONE |  |  |  |
| Three months ended June 30, 2013 | Three months ended March 31, 2013 | Three months ended June 30, 2012 | Year ended March 31, 2013 | Particulars | $\begin{aligned} & \text { Three months } \\ & \text { ended June } \\ & 30,2013 \end{aligned}$ | $\begin{aligned} & \text { Three months } \\ & \text { ended March } \\ & 31,2013 \end{aligned}$ | Three months ended June 30, 2012 | $\begin{aligned} & \text { Year ended } \\ & \text { March } \\ & 31,2013 \end{aligned}$ |
| (Unaudited) | (Unaudited) | (Unaudited) | (Audited) |  | (Unaudited) | (Unaudited) | (Unaudited) | (Audited) |
|  |  |  |  | Income from operations |  |  |  |  |
| 300,026 | 319,801 | 270,682 | 1,140,818 | Net sales/income from operations | 226,051 | 261,754 | 184,492 | 851,864 |
| 585 | 9,424 | 6,890 | 30,923 | Other operating income | 434 | 3,556 | 3,204 | 20,535 |
| 300,611 | 329,225 | 277,572 | 1,171,741 | Total income from operations | 226,485 | 265,310 | 187,696 | 872,399 |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  | Expenses |  |  |  |  |
| 91,213 | 103,204 | 65,520 | 351,872 | Cost of material consumed | 75,159 | 85,478 | 47,651 | 282,949 |
| 69,121 | 91,723 | 76,294 | 293,159 | Contractor charges | 57,388 | 73,667 | 52,235 | 229,423 |
| 40,974 | 39,343 | 41,034 | 168,364 | Employee benefit expense | 21,732 | 22,929 | 23,094 | 95,438 |
| 8,687 | 7,883 | 9,380 | 35,351 | Depreciation and amortisation expense | 5,455 | 5,475 | 5,698 | 22,788 |
| 72,634 | 68,818 | 65,410 | 243,326 | Other expenses | 48,544 | 60,267 | 43,033 | 172,993 |
| 282,629 | 310,971 | 257,638 | 1,092,072 | Total expenses | 208,278 | 247,816 | 171,711 | 803,591 |
|  |  |  |  |  |  |  |  |  |
| 17,982 | 18,254 | 19,934 | 79,669 | Profit from operations before other income, finance costs and exceptional items | 18,207 | 17,494 | 15,985 | 68,808 |
| 2,581 | 1,480 | 410 | 2,530 | Other income | 406 | 1,011 | 360 | 2,158 |
| 20,563 | 19,734 | 20,344 | 82,199 | Profit from ordinary activities before finance costs and exceptional items | 18,613 | 18,505 | 16,345 | 70,966 |
| 19,565 | 19,574 | 18,811 | 78,077 | Finance costs | 17,868 | 17,789 | 15,570 | 67,953 |
| 998 | 160 | 1,533 | 4,122 | Profit from ordinary activities before exceptional items | 745 | 716 | 775 | 3,013 |
| - | - | - | - | Exceptional items | - | - | - | - |
| 998 | 160 | 1,533 | 4,122 | Profit from ordinary activities before tax | 745 | 716 | 775 | 3,013 |
| 1,787 | $(1,085)$ | 3,024 | 7,030 | Tax expense | 250 | 232 | 249 | 1,051 |
| (789) | 1,245 | $(1,491)$ | $(2,908)$ | Net (Loss)/ Profit for the period | 495 | 484 | 526 | 1,962 |
| 37 | 97 | (106) | 407 | Share of profit / (loss) of associates | NA | NA | NA | NA |
| 4,793 | 189 | 260 | 1,780 | Minority interest | NA | NA | NA | NA |
| 4,041 | 1,531 | $(1,337)$ | (721) | Net Profit / (Loss) after taxes, minority interest and share of profit / (loss) of associates | 495 | 484 | 526 | 1,962 |
|  |  |  |  |  |  |  |  |  |
| 6,642 | 6,642 | 6,642 | 6,642 | Paid-up equity share capital (Face value of Rs. 2 each) | 6,642 | 6,642 | 6,642 | 6,642 |
|  |  |  | 276,525 | Reserves excluding Revaluation Reserves |  |  |  | 377,819 |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  | Earnings per share |  |  |  |  |
| 1.22 | 0.46 | (0.40) | (0.22) | Basic (in Rs.) | 0.15 | 0.15 | 0.16 | 0.59 |
| 1.22 | 0.46 | (0.40) | (0.22) | Diluted (in Rs.) | 0.15 | 0.15 | 0.16 | 0.59 |
| (Not annualised) | (Not annualised) | (Not annualised) | (Annualised) |  | (Not annualised) | (Not annualised) | (Not annualised) | (Annualised) |

pari-II
A. PARTICULARS OF SHAREHOLDING
A. PARTICULARS OF SHAREHOLDING

| Particulars | Three months <br> ended June <br> 30,2013 | Three months <br> ended March <br> 31,2013 | Three months <br> ended June <br> 30, 2012 | Year ended <br> March 31, 2013 |
| :--- | ---: | ---: | ---: | ---: |
| 1. Public shareholding |  |  |  |  |
| - Number of shares | $208,743,905$ | $208,738,905$ | $208,594,720$ | $208,738,905$ |
| - Percentage of shareholding | 62.86 | 62.86 | 62.81 | 62.86 |
| 2. Promoters and Promoter Group Shareholding |  |  |  |  |
| a) Pledged / Encumbered |  |  |  |  |
| - Number of shares | $7,000,000$ | $5,500,000$ | $6,972,000$ | $5,500,000$ |
| - Percentage of shares (as a \% of the total shareholding of promoter and promoter group) | 5.67 | 4.46 | 5.65 | 4.46 |
| - Percentage of shares (as a \% of the total share capital of the Company) | 2.11 | 1.65 | 2.10 | 1.65 |
| b) Non-encumbered |  |  |  |  |
| - Number of shares | $116,351,840$ | $117,856,840$ | $116,529,025$ | $117,856,840$ |
| - Percentage of shares (as a \% of the total shareholding of promoter and promoter group) | 94.33 | 95.54 | 94.35 | 95.54 |
| - Percentage of shares (as a \% of the total share capital of the Company) | 35.03 | 35.49 | 35.09 | 35.49 |

B. The status of Investor complaints received by the Company is as follows:

| Particulars | Pending as on <br> April 01,2013 | Received during <br> the Quarter | Disposed off <br> during the <br> Quarter | Pending as on <br> June 30, 2013 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| No. of complaints | NIL | 5 | 5 | NIL |

## No. of complaints

## NOTES:

The above unaudited financial results for the quarter ended June 30,2013 were subject to a limited review by the auditors of the Company and reviewed and recommended by the Audit Committee and thereafter approved by the Board of Directors at their board meeting held on August 02, 2013.

As on June 30, 2013, out of total 4,000,000 stock options under ESOP 2005 $3,217,445$ and 771,040 stock options have been granted to the eligible employees on November 17, 2005 and May 10, 2006 respectively. The stock options shall vest in the ratio of $10 \%, 20 \%, 30 \%$ and $40 \%$ at the end of one two, three and four years respectively from the date of grants. During the
quarter ended June 30,2013 , Nil stock options have been exercised. As at June 30, 2013, the total stock options exercised under ESOP 2005 are 1,027,240.

As on June 30, 2013, out of total 5,000,000 stock options under ESOP 2006, 1,491,050; 30,$000 ; 40,000 ; 30,000 ; 30,000$ and 30,000 stock options have been granted to the eligible employees on October 30,2006 , September 27 , 2007, May 30, 2008, March 30, 2009, January 22, 2010 and August 03, 2010 respectively. The stock options shall vest in the ratio of $10 \%, 20 \%, 30 \%$ and $40 \%$ at the end of one, two, three and four years respectively from the date of grant. During the quarter ended June 30,2013 , Nil stock options have been exercised. As at June 30,2013 , the total stock options exercised under ESOP 2006 are 217,135 .
4. The auditors of the Company in their report on standalone and consolidated financial results for the quarter ended June 30,2013 and standalone and consolidated financial statements for the year ended March 31, 2013 have invited attention to deductions made / amount withheld by some customers aggregating to Rs. 5,802 lacs. The management is taking appropriate steps for recovery of these deductions / withheld amounts and believes that these amounts are fairly stated.
5. The auditors of the Company in their report on standalone and consolidated financial results for the year ended March 31,2013 had invited emphasis of matter in respect of the accounting of claim of Rs. 24,303 lacs and non accounting of liquidated damages amounting to Rs. 730 lacs on Heera Redevelopment Project with Oil \& Natural Gas Corporation Limited. Based on recent developments that have happened during the current quarter, the management's confidence in the said matter has been further reinforced. Accordingly, the auditors have removed the emphasis of matter during the quarter ended June $30,2013$.
6. The Company's business activity falls within a single business segment i.e. Engineering and Construction.
7. Tax expenses are net of deferred tax effects and minimum alternative tax credit.
8. The figures for the quarter ended March 31,2013 are the balancing figures between audited figures in respect of full financial year ended March 31,2013 and the unaudited published year to date figures up to December 31, 2012, being the end of the third quarter of the previous financial year, which were subject to a limited review.
9. Previous quarters' / year's figures have been regrouped / re-arranged wherever necessary to conform to the current quarter's presentation.

